MicroFinance Loans under JLG model

Eligibility- loan cycle	Loan size (in Rs.)	Loan tenure	Interest rate (in %)	LPF (in %)	Total no of installments
		(in years)			
1st Cycle	15,000	1	25.96	1.15	26
	15,000	2	25.96	1.15	52
	25,000	1.5	25.96	1.15	39
	30,000 (e-Kyc)	1.5	25.96	1.15	39
2nd Cycle	30,000	1.5 and 2	25.96	1.15	39 and 52
and above					

45,563 customers availed the JLG loans in Q1 FY16-17 (April 2016 to June 2016).

<u>HRFC Ergo Hospicash – Hospitalization Insurance</u>

- <u>Sum Assured</u>: Rs. 1 Lac
- Insurance Premium: Rs. 350
- Benefit: Accidental Death & Total permanent Disability 100% Sum Assured. And Partial Permanent Disability – 50% of Sum Assured
- <u>Hospital Cash Benefit</u>: Rs. 750/day hospital expenses (due to accident and sickness) with a maximum of 10 days
- Deducting 1 day from total days of hospitalization with a maximum of 10 days
- Policy term: 1 year
- Age eligibility: 18-60 years
- On the spot issuance of 'Certificate of Insurance' to the customer

32,944 customers availed the HDFC Ergo Hospicash – Hospitalization Insurance in Q1 FY16-17 (April 2016 to June 2016).

Solar Lamp

- Customers can buy in cash or take a loan against the amount (given as a mid-term loan to qualifying customers)
- Currently 2 products are operational Rs. 2,195 and Rs. 2,800 (both products are non-mandatory)
- If taken a on loan, then LPF of 1% is collected from customers, interest on loan is 25.96% on reducing balance. Loan tenures vary from 3 months to 7 months.

629 customers availed the Solar Lamp loan in Q1 FY16-17 (April 2016 to June 2016).